

Needs Assessment Workshop for Dynamics 365 Sales



Work with our experts to solve key challenges

As your company grows, your sellers need a real-time, consolidated view of customer information to maximise sales impact. You're looking for a lead-to-cash solution that integrates with and automates all facets of day-to-day business, so you can accelerate and increase customer lifetime value. You've done some research and tried a few products. You know what hurts, but you're not sure how you're going to get there.

Explore what transformation looks like in action

Discover what's possible when you align your technology investments to your business goals. This workshop starts with a review of your business objectives followed by a visualisation of Microsoft solutions in the context of the key use case scenarios for your organisation. It ends with a clear, actionable picture of how we can help you start you start realising the benefits of the cloud.



What will we learn?

Understand relevant capabilities and build a plan that aligns your business outcomes with your vision.



Who should attend?

Include Sales Director, VP of Sales, other executive-level sponsors, as well as managers, and individual contributions.



What happens after?

At the completion of the activity, you receive an overview of workshop findings and recommended next steps.

Get to know Exigo Tech

With extensive solution development experience, Exigo Tech specialises in helping businesses enhance their sales operations and drive revenue growth with Dynamics 365 Sales. Our team has a deep understanding of Dynamics 365 Sales's capabilities and how they can be leveraged to streamline lead management, optimise opportunity tracking, and foster customer engagement. We enable you to unlock the full potential of Dynamics 365 Sales, empowering your team with features such as comprehensive customer insights, automated sales workflows, and seamless integration with other Microsoft products. Let us guide you through a tailored implementation that aligns with your unique business needs, accelerating your journey towards sales excellence.

Start your digital transformation

With Microsoft investment and guidance, our team at Exigo Tech will work with you to create the best path forward with Dynamics 365 Sales. Our collaborative approach ensures a seamless transition and effective deployment, tailored to align with your specific requirements. By partnering with us, you benefit from our extensive experience and a proven track record of successful projects, showcasing our ability to deliver continuous improvement for sustainable results. We continuously strive to revolutionise your sales processes, empowering your team to drive customer engagement and increase revenue generation. Let us help you unlock the full potential of Dynamics 365 Sales, setting your business on a path to long-term success and profitability.



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